

# Cisco Cloud Application Security

## Introduction

### 1.1 Purpose, audience, and scope

This document describes the pricing and packaging structure and ordering for Cisco® Cloud Application Security.

**Audience:** This guide is for Cisco field and Cisco specialized channel partners.

**Scope:** This ordering guide describes the pricing and ordering for the following products:

- Cisco Cloud Application Security.

For more detailed solution information, visit [www.cisco.com/go/cloudapplicationsecurity](https://www.cisco.com/go/cloudapplicationsecurity).





## Contents

Introduction

Cisco Cloud Application Security

Cisco Services

Cisco Capital Financing

### 1.2 Ordering and quoting tools

Cisco Commerce provides a Deals and Quotes application that enables specialized channel partners to build a system quote with:

- Products, required modules, and software.
- Auto-derived services based on products and install site location.
- Customized leasing options from Cisco Capital® where available.
- Design documentation.

For additional information about the Cisco Commerce experience, go to <https://apps.cisco.com/Commerce/home>.

Cisco Commerce includes several helpful tools to estimate, configure, and order solutions, enabling you to configure products and view lead times and prices for each selection. It also allows you to view lead time and price changes under a variety of price lists and service contract terms. You can also track your order.

The following Cisco products and applications are supported in the Cisco Estimates and Configurations Tool:

- Cisco Cloud Application Security with Support – Panoptica.

### 1.3 Orderability and First Customer Shipment (FCS)

Orderability for the following products/applications is currently available:

- Cisco Cloud Application Security with Support – Panoptica 2.x.

**The projected shipment date is typically within 3 days once the order is placed on Cisco Commerce.**

### Cisco Cloud Application Security

Cisco Cloud Application Security enables organizations to meet multicloud compliance and monitor, prioritize, and remediate a wide range of security threats. It provides protection from development to runtime and empowers organizations to safeguard their APIs, serverless functions, containers, and Kubernetes environments. Additionally, the attack path analysis capabilities help security teams focus on the risks that matter most by viewing their environment from the point of view of an attacker.

The following tables outline the product information and pricing for Cisco Cloud Application Security – Panoptica 2.x.

## Customer configuration options

Cisco Cloud Application Security connects to your customer’s cloud environment and gives comprehensive inventory and security for their virtual machines, APIs, serverless functions, and Kubernetes environments. It provides developer security as well. To configure the order, input the quantity of compute assets specific to your customer’s environment along with term specifics.

Table 1. Cisco Cloud Application Security version 2.x

Product number	Description	List price (\$TBD)	Qty.	Extended list price (\$TBD)
ETI-SAESSCONT-SUB	Cisco Cloud Application Security with Support - Panoptica	\$TBD	1	\$TBD
			<b>Total</b>	<b>\$TBD</b>

Table 2. Example solution configurations

Product number	Description	List price (\$TBD)	Qty.	Duration	Extended list price (\$TBD)
ETI-SAESSCONT-VM	Panoptica - CNAPP - VM	\$TBD Per virtual machine/month	\$TBD Virtual machines	#TBD Months	\$TBD
ETI-SAESSCONT-SL	Panoptica - CNAPP - Serverless	\$TBD Per instance/month	\$TBD Instances	#TBD Months	\$TBD
ETI-SAESSCONT-API	Panoptica - CNAPP - API Sec	\$TBD Per service point/month	\$TBD Service points	#TBD Months	\$TBD
ETI-SAESSCONT-DEV	Panoptica - CNAPP - DEV	\$TBD Per user/month	\$TBD Users	#TBD Months	\$TBD
ETI-SAESSCONT-K8S	Panoptica - CNAPP - K8s Nodes	\$TBD Per node/month	\$TBD Nodes	#TBD Months	\$TBD
			<b>Total</b>		<b>\$TBD</b>



## Contents

Introduction

Cisco Cloud Application Security

Cisco Services

Cisco Capital Financing

## Cisco Services

### Cisco technical services

Support is included with your subscription of Cisco Cloud Application Security – Panoptica 2.x.

### Cisco tools for quoting and ordering

Please visit Cisco Commerce for quoting and ordering at <https://apps.cisco.com/Commerce/guest>.

## Cisco Capital Financing

The significant benefits offered by **Cisco Cloud Application Security** make it the natural choice for code-to-cloud security from development to run time. As with any technology investment, the question is the affordability of the new system. The answer is financing from Cisco Capital. Whether through flexible repayments to match expenditure to benefit and help mitigate cash flow issues, or an operating lease to help negate capital expenditure, we can give customers the financing solution that works best for them.

Cisco Capital can help remove or reduce the barriers preventing organizations from obtaining the technology they need. Total solution financing programs help customers and partners:

- Achieve business objectives.
- Accelerate growth.
- Acquire technology to match current strategies and future needs.
- Remain competitive.

Cisco Capital also helps your customers achieve financial goals such as optimizing investment dollars, turning CapEx into OpEx, and managing cash flow. And there's just one predictable payment. Cisco Capital operates in more than 100 countries, so regardless of location, customers and partners have access to a trusted means to secure Cisco products and services.

For more information about Cisco Capital financing, visit:

- For channel partners: [www.ciscocapital.com](http://www.ciscocapital.com).
- For Cisco Field: <https://salesconnect.cisco.com/CiscoCapital/s/payment-solutions>.