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## Cisco IoT Essentials for Account Managers v1.1 (700-826)

**Exam Description:** Cisco IoT Essentials for Account Managers v1.1 (IOTAM 700-826) is a 60-minute exam. This exam tests a candidate's knowledge of Cisco's IoT portfolio, extended enterprise technology, and industry solutions. The course Cisco IoT Essentials for Account Managers helps candidates to prepare for this exam.

The following topics are general guidelines for the content likely to be included on the exam. However, other related topics may also appear on any specific delivery of the exam. To better reflect the contents of the exam and for clarity purposes, the guidelines below may change at any time without notice.

**45% 1.0 Cisco IoT Portfolio**

- 1.1 Explain Cisco IoT solutions
- 1.2 Describe the functionalities of IoT products
- 1.3 Describe uses for IoT solutions
- 1.4 Describe support resources

**25% 2.0 Extended Enterprise**

- 2.1 Understand the customer IoT journey and enterprise environments
- 2.2 Explain the features of Extended Enterprise solutions
- 2.3 Describe use cases for Extended Enterprise

**30% 3.0 Industry Solutions**

- 3.1 Explain the types and characteristics of Cisco Industry Solutions
- 3.2 Describe the benefits of Industry Solutions
- 3.3 Describe uses cases for Industry Solutions