

Cisco Application Centric Infrastructure Customer Momentum

Rapid Acceleration of
Cisco ACI Customer Base
Embracing Digital Disruption

Cisco ACI customer acquisition rate has grown
at an astonishing rate in only the **first year,**
1,000 customers and counting!

All Aboard!

← TO ACI



The Customer Perspective:



"The Cisco Nexus 9000 and Cisco ACI allow us to rapidly provision applications for our clients. It's the perfect mix of control and scalability."

- Clayton Weise, Director of Cloud Services, KeyInfo



"Security is very key for our student population. It used to take about an hour per app to configure each firewall. Now, with ACI, we can do it all with one click."

- Trevor Moore, CIO, Qatar University



"To help my team focus more closely on delivering business value, we need a solid underlying infrastructure. ACI provides that foundation"

- Cynthia Stoddard, Senior VP and CIO, NetApp



"With Cisco ACI, we are selling more cloud services, adding new cloud services, and onboarding customers faster without increasing staff."

- Martin Lipka, Head of Connectivity, Pulsant



Real Business Benefits*

Reduce initial network deployment
by 67%

Save on hardware purchase costs
by 20%

Reduce on-going administration activities
by 87%

Cut application deployment times
by 90%

Customers need to look
no further than Cisco.

To Learn More: www.cisco.com/go/aci
#CiscoACI



*The Total Economic Impact™ Of Cisco Application-Centric Infrastructure (ACI), an August 2015 commissioned study conducted by Forrester Consulting on behalf of Cisco. <http://www.cisco.com/c/dam/en/us/solutions/collateral/data-center-virtualization/application-centric-infrastructure/economic-impact-of-cisco.pdf>