Cisco ONE Software

DELIVERS BETTER BUSINESS OUTCOMES

The digital business era is here, putting a premium on business agility and forcing the network to become a strategic enabler of business change. Cisco ONE Software provides a flexible way for customers to buy software for their wide area networks (WAN), access network and data centers. It achieves it through "better together" pricing, access to ongoing innovation and software license portability to address their current needs while offering investment protection for the future.

BENEFITS



Better together pricing

- Suite of software features
- Simple to purchase, more value than a la carte



Access to software upgrades

- and new featuresSupports evolution in the
- data center, WAN and Access



• Software licenses portable

- to new hardware
- Lowers cost of network refresh

Wide Area Network (WAN)



CISCO TRADITIONAL VS. CISCO ONE FOUNDATION FOR WAN

Traditional Cisco ONE Model

		Wiodei	
	AppX License Intelligent path control & application visibility and control	✓	✓
	Security License Scaled secure branch connectivity	✓	1
	Wide Area Application Services WAN optimization	✓	√
	Virtual Wide Area Application Services WAN optimization for cloud based applications		1
N	Prime Infrastructure for Lifecycle and Assurance Simplified network management & service assurance		1
	Virtual Network Analysis Module (vNAM) Application performance analytics		1
N	EnergyWise Energy management of connected devices		1
	Connected Analytics for Network Deployment Branch Network optimization		1



TOTAL COST OF OWNERSHIP OVER 6 YEARS

Access Network



Traditional Model AP Licenses Core wireless access

Prime Infrastructure for Lifecycle Simplified network management

Prime Infrastructure for Assurance

Identity Services Engine - BaseUser identity based network access

\$671,035

Traditional

Cisco UCS Director

Cisco Intercloud Hybrid cloud

VACS

Prime Service Catalog

Infrastructure provisioning and management

	Mobility Services Engine -Base Location tracking of wireless devices		✓		
	Connected Analytics for Network Wireless network optimization		✓		
TOTAL COST OF OWNERSHIP OVER 5 YEARS					

\$501,285

Cisco ONE

Cisco ONE

25% savings

with Cisco ONE



Traditional Model

FOR ENTERPRISE CLOUD SUITE

Virtual services and workflow automation UCS Performance Manager Performance monitoring and optimization EnergyWise Energy management of connected devices Cisco UCS Central Unified management for distributed data centers

TOTAL COST OF OWNERSHIP OVER 4 YEARS



