

# Simplify software licensing with the Cisco Enterprise Agreement.

Your Cisco software portfolio has never been so flexible and easy to manage, saving you time and money.



## Easy to buy

The Cisco Enterprise Agreement (EA) is a single cross-architecture agreement spanning networking, data center, security, and collaboration. You'll get access to software across technology portfolios and unique values within each enrollment. And you'll benefit from financial predictability with our "not-to-exceed" pricing guarantee.



## Easy to consume

Only Cisco offers True Forward, a powerful feature built to handle your growth with no retroactive billing. Our on-demand deployment gives you instant access to licenses when needed. And you'll get access to new software capabilities as they're added to the suites.



## Easy to manage

Cisco EA Workspace gives you visibility into all licenses procured, deployed, and up for renewal so you always know where you stand. And with cross-architecture co-termination of software licenses and annual billing, you'll save time managing renewals.



# \$2.4

## million in savings over 6 years<sup>1</sup>

with a Cisco EA vs. traditional à la carte purchases for an enterprise company with 38,000 clients



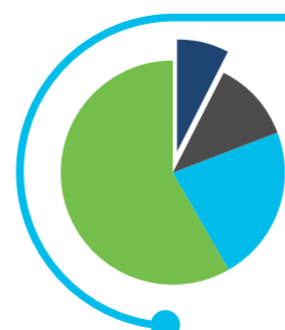
## Streamline license management.

The Cisco EA consolidates the multiple subscriptions, renewal dates, and partners normally required to manage software licenses down to one subscription, with one renewal date, purchased through a single partner.



## Save time and money.

The Cisco EA saves time through cross-architecture software subscription co-termination. The annual/no retroactive billing gives you access to new software and on-demand deployment while preserving your budget. And with multisuite discounts, the more you buy, the more you save.



# Cisco Enterprise Agreement

One agreement. One workspace. One term.

[Learn more about Cisco EA](#)

1. Analyzing the Economic Benefits of the Cisco Enterprise Agreement, The Enterprise Strategy Group, September 2018.